

ADI UNCOVERED: Electrification Ecosystem

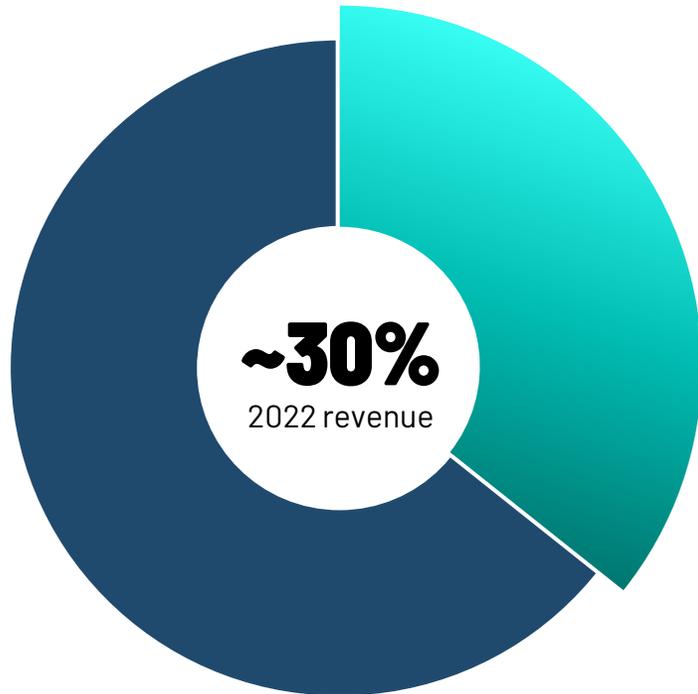
GREG HENDERSON

OCTOBER 2023

FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements, which address a variety of subjects including, for example, our statements and projections regarding energy consumption, efficiency, storage and management trends; our performance towards environmental projections, actions and goals, including those related to energy consumption, greenhouse gas emissions and renewable energy usage, and timelines for reaching sustainability-related goals; market opportunities; industry, market and investment trends, including growth projections; demand for our product solutions, offerings, capabilities and applications and the importance of our product offerings and technologies to our customers; and other future events. Statements that are not historical facts, including statements about our beliefs, plans and expectations, are forward-looking statements. The following important factors and uncertainties, among others, could cause actual results to differ materially from those described in these forward-looking statements: political and economic uncertainty, including any faltering in global economic conditions or the stability of credit and financial markets; erosion of consumer confidence and declines in customer spending or cancellations of orders for our products; unavailability of raw materials, services, supplies or manufacturing capacity; disruptions to our manufacturing operations or our ability to execute our business strategy; changes in geographic, product or customer mix; changes in export classifications, import and export regulations or duties and tariffs; changes in our estimates of our expected tax rates based on current tax law; adverse results in litigation matters; the risk that we will be unable to retain and hire key personnel including as a result of labor shortages; changes in demand for semiconductors; attempted or actual security breaches and other cybersecurity incidents that disrupt our operations; unanticipated difficulties or expenditures relating to integrating Maxim Integrated Products, Inc. (“Maxim”); uncertainty as to the long-term value of our common stock; the discretion of our Board of Directors to declare dividends and our ability to pay dividends in the future; factors impacting our ability to repurchase shares; the diversion of management time on integrating Maxim's business and operations; our ability to successfully integrate acquired businesses and technologies, including Maxim; and the risk that expected benefits, synergies and growth prospects of acquisitions, including our acquisition of Maxim, may not be fully achieved in a timely manner, or at all. For additional information about factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to our filings with the Securities and Exchange Commission, including the risk factors contained in our most recent Annual Report on Form 10-K. Forward-looking statements represent management’s current expectations and are inherently uncertain. Except as required by law, we do not undertake any obligation to update forward-looking statements made by us to reflect subsequent events or circumstances.

SUSTAINABLE USE CASES CAN BE A REVENUE DRIVER



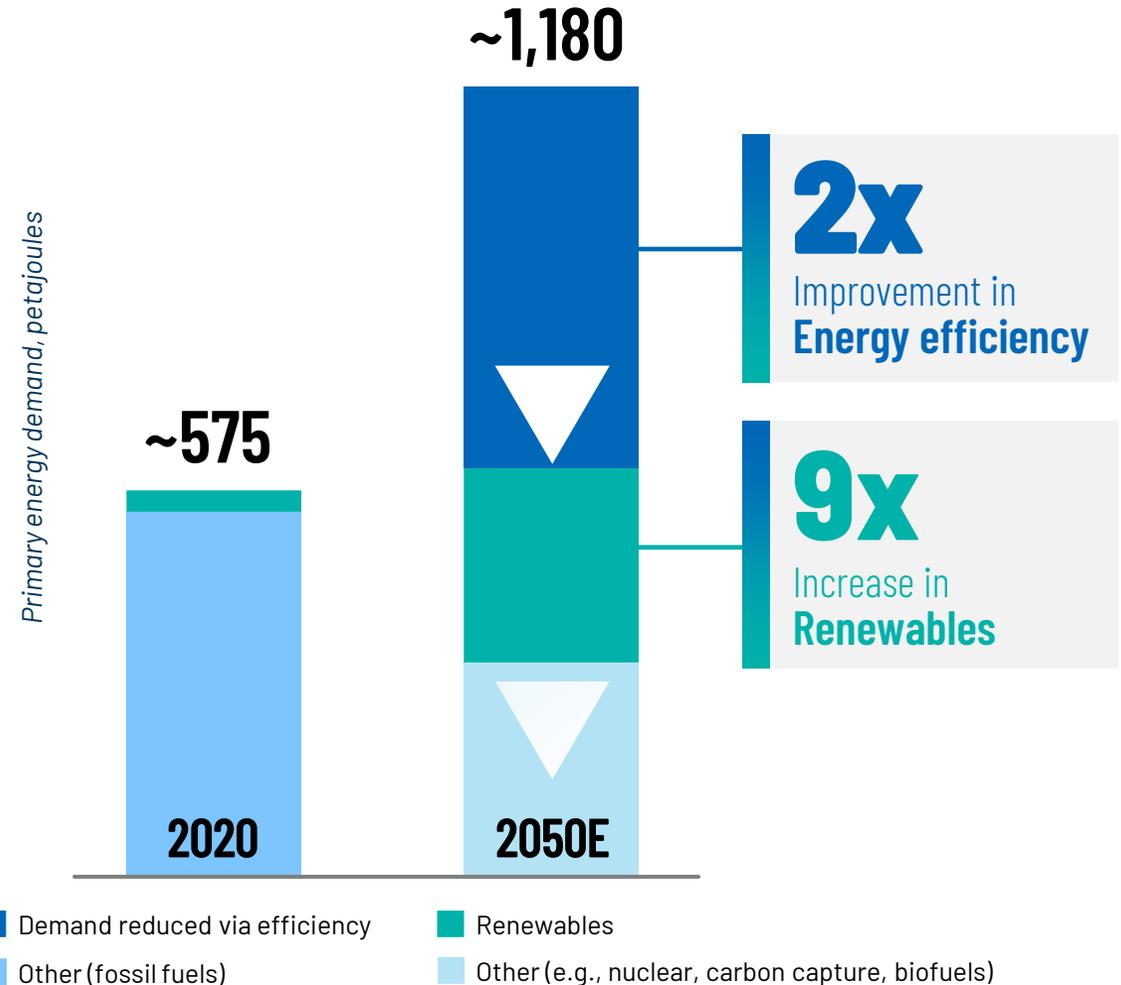
Sustainable use case examples:

Industrial & building efficiency

Electrification
Mobility & Grid

Communications

& ARE CRITICAL TO GLOBAL NET ZERO GOALS

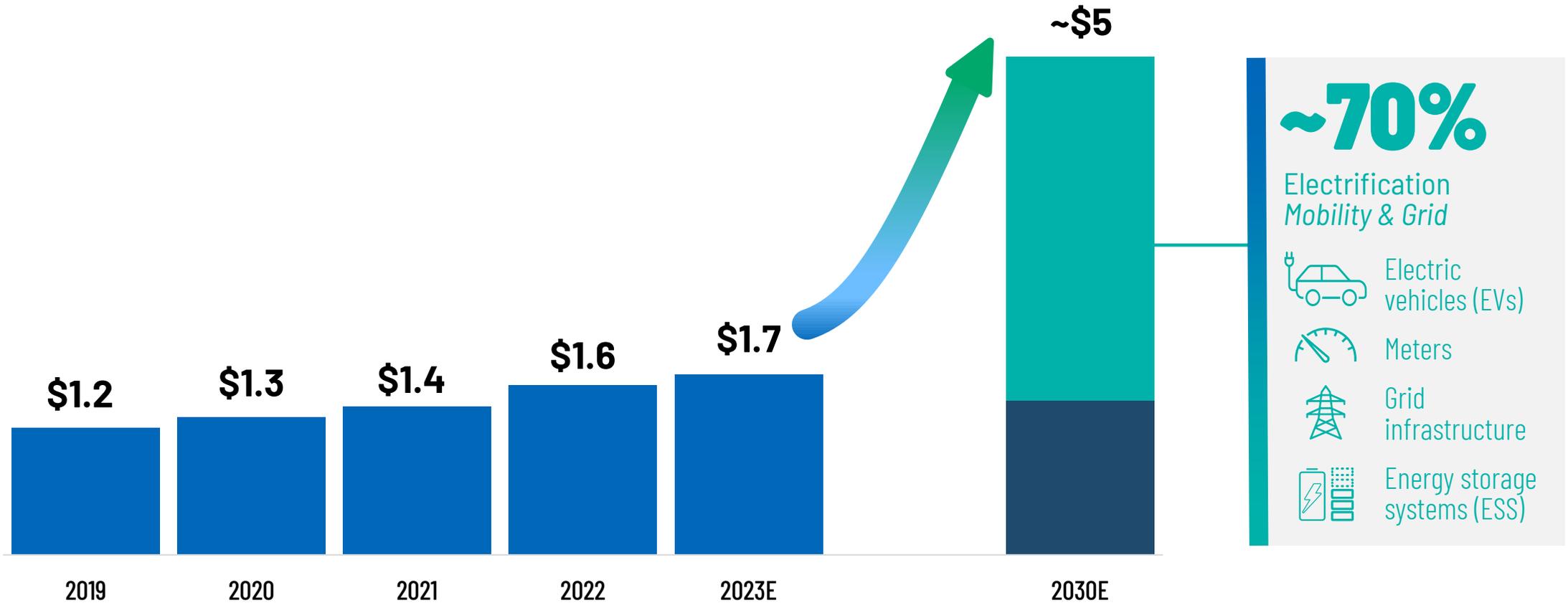


Sources: Left: ADI internal calculations. Right: ADI analysis based on figures from "The economic transformation: What would we change in the net-zero transition." McKinsey & Co. 2022.

THE GREAT ENERGY TRANSITION

Annual global clean energy investments need to increase ~3x by 2030 to reach Net Zero

ANNUAL GLOBAL CLEAN ENERGY INVESTMENTS (\$T)



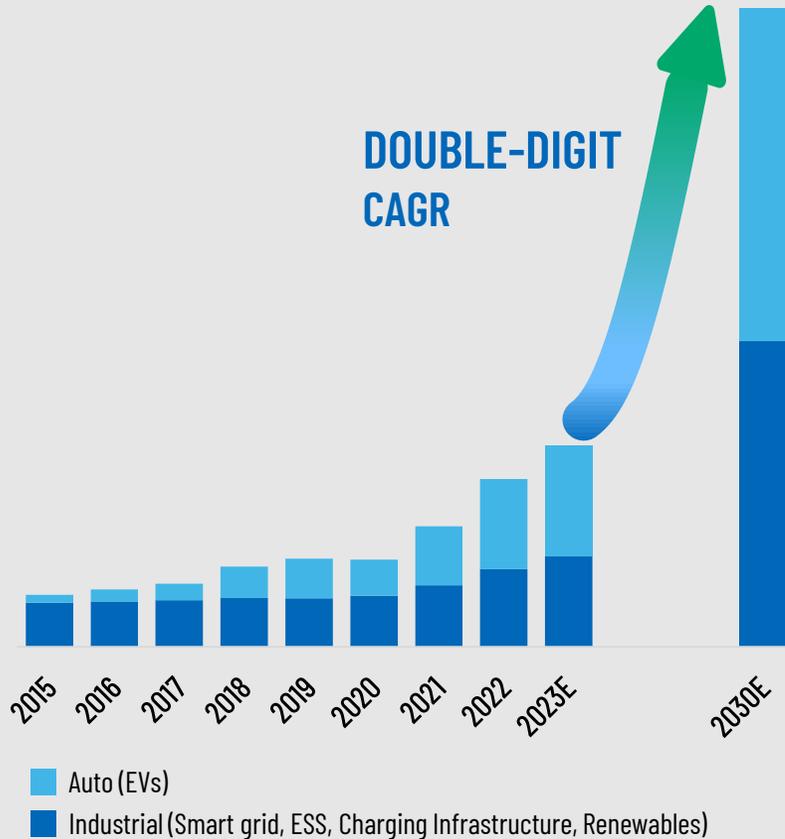
Source: International Energy Agency, *World Energy Investment 2023* and ADI internal estimates

>\$1B IN ELECTRIFICATION REVENUES TODAY

One of the fastest growing markets with tremendous opportunity by 2030

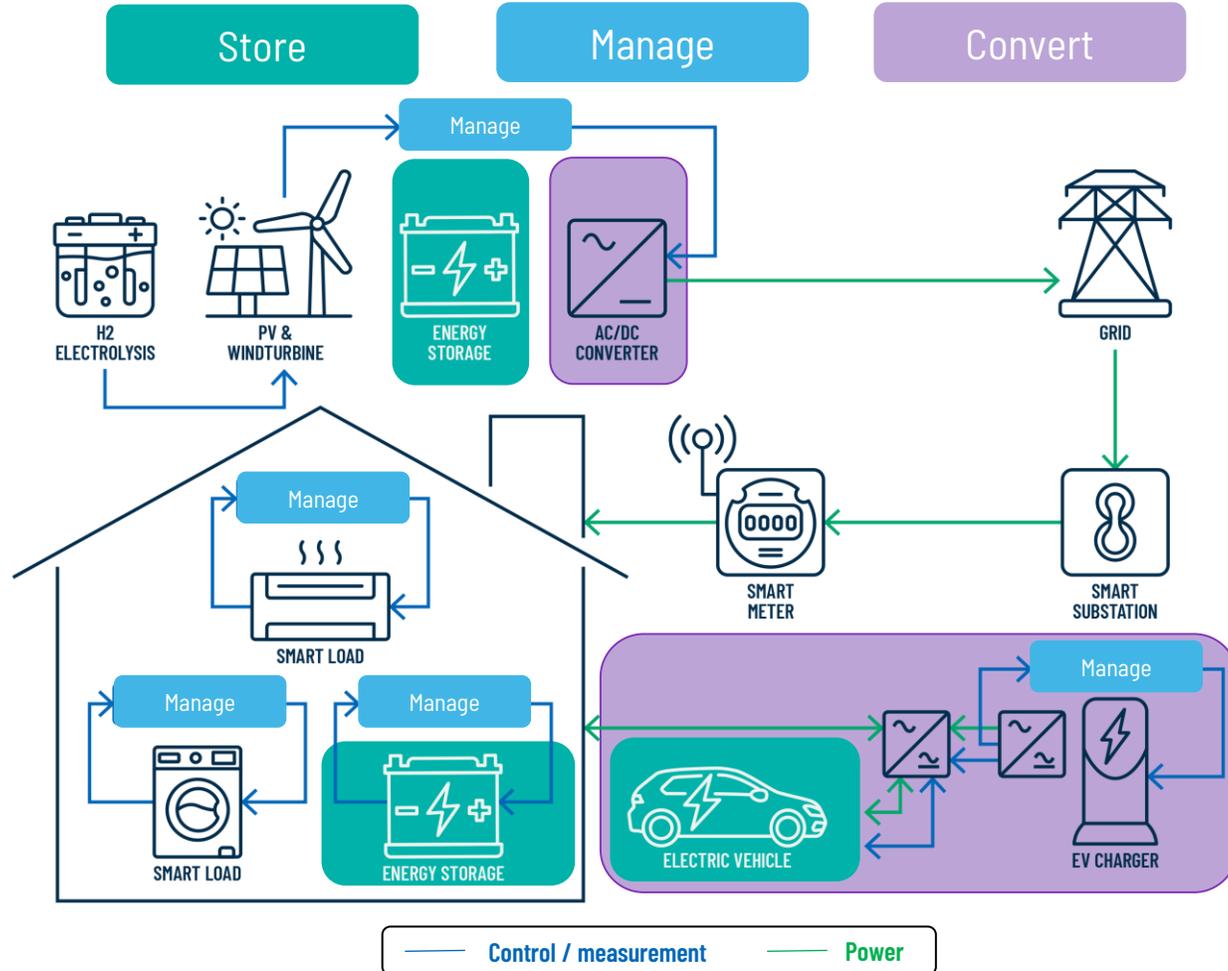
ADI'S ELECTRIFICATION GROWTH & OUTLOOK

DOUBLE-DIGIT CAGR



Source: ADI internal estimates.

INVESTING ACROSS 3 DISTINCT TECHNOLOGY PLATFORMS



\$13B
2030E SAM

↑

\$5B
Current SAM

ADI #1 IN BMS FOR ELECTRIC VEHICLES

Store

Encouraging greater EV adoption by quelling range anxiety, increasing convenience, while reducing total cost of ownership for customers

MARKET POSITION



20M

ADI SHIPPED INTO
ELECTRIC VEHICLES
ON THE ROAD



1st TO MARKET

SHIPPED 1st WIRED BMS IN FY09
SHIPPED 1st WIRELESS BMS IN FY20



**CONSISTENT
PERFORMANCE**

OVER 15+ YEAR LIFE CYCLE

TECHNOLOGY LEADERSHIP



**MOST MILES
PER CHARGE**

ENABLES UP TO 20% MORE MILES
PER CHARGE VS. PEERS



**CERTIFIED FOR ASIL-D
& HIGHEST AUTOMOTIVE
SECURITY IN THE INDUSTRY**



8TH GENERATION

SAMPLING TODAY, BRINGING MORE
INTELLIGENCE TO THE EDGE...
ENABLING FAST CHARGING

ADDED BENEFITS WITH WIRELESS BMS



- ✓ 2X ADI CONTENT (VS. WIRED) ... UP TO \$100/EV
- ✓ SCALABILITY

- ✓ REDUCES WEIGHT & WIRING
- ✓ ENABLES ROBOTIC MANUFACTURING

BMS DESIGNED INTO 16 OF TOP 20 EV OEMS



Mercedes-Benz



RENAULT NISSAN MITSUBISHI



STELLANTIS TESLA



X P E N G

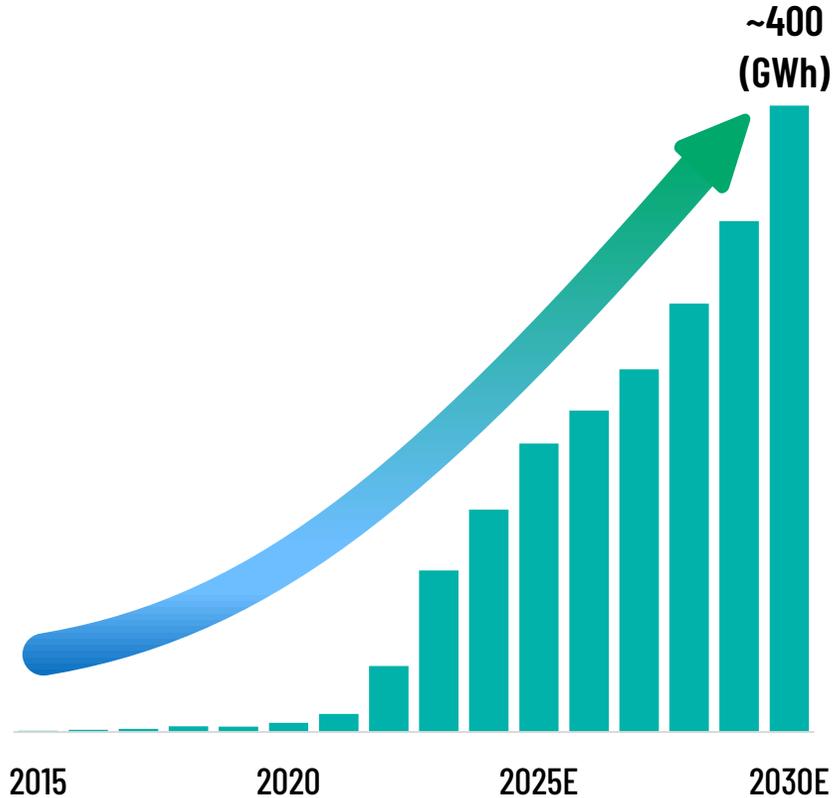
*Company logos are property of their respective owners

GROWING OPPORTUNITY IN ENERGY STORAGE

Store

ADI's technology used in 60% of energy storage systems (ESS) across residential, commercial, & grid scale networks

ANNUAL GLOBAL ENERGY STORAGE INSTALLATIONS



TECHNOLOGY POSITION



BMS SOLUTIONS FOR ESS
ESS FOR RESIDENTIAL, COMMERCIAL & GRID



CONSISTENT PERFORMANCE
OVER 20+ YEAR LIFETIME FOR GRID STORAGE



86+ GIGAWATT HOURS
OF TOTAL ENERGY STORAGE ENABLED BY ADI SINCE 2019



SOLUTIONS FOR EMERGING CHEMISTRIES
TO ENABLE MID- & LONG-TERM STORAGE

STRONG POSITION & OPPORTUNITY ACROSS ESS OEM LEADERS

ABB **BYD** **CATL** **ENPHASE**

GE **LG Energy Solution** **NEXTERA ENERGY**

northvolt **PYLONTECH** **SAMSUNG SAMSUNG SDI**

SIEMENS **STERCOM**

SUNGROW **TESLA** **TESVOLT**

*Company logos are property of their respective owners



~15%

OF TOTAL BMS REVENUE FROM ESS OEMS

Source: BloombergNEF, 2H 2023 Energy Storage Market Outlook. Note: Based on energy capacity

DRIVING EFFICIENCIES IN POWER CONVERSION

Convert

POWER MARKET POSITION



SHIPPING OVER
650M+ UNITS PER YEAR



DESIGNED INTO
18 OF
TOP **20** OEMS



INDUSTRY'S BROADEST POWER
PORTFOLIO FOR ADAS SENSORS

POWER TECHNOLOGY LEADERSHIP

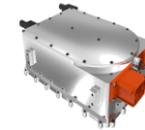


#1 IN FUNCTIONAL
SAFETY PMIC



ENABLING HIGHEST EFFICIENCY
& LOWEST SYSTEM BILL OF
MATERIALS

SAM EXPANSION OPPORTUNITIES IN HIGH POWER ENERGY CONVERSION



MY2026

**EXAMPLE: SMART SIC
POWER SWITCH FOR
ONBOARD EV CHARGERS**



**ENABLES REAL
TIME TELEMETRY
HIGHER RELIABILITY
& EFFICIENCY**



**>50%
SMALLER**



**3X FASTER
FAULT
RESPONSE**



**SUPPORTS
BI-DIRECTIONAL
CHARGING**



MY2022

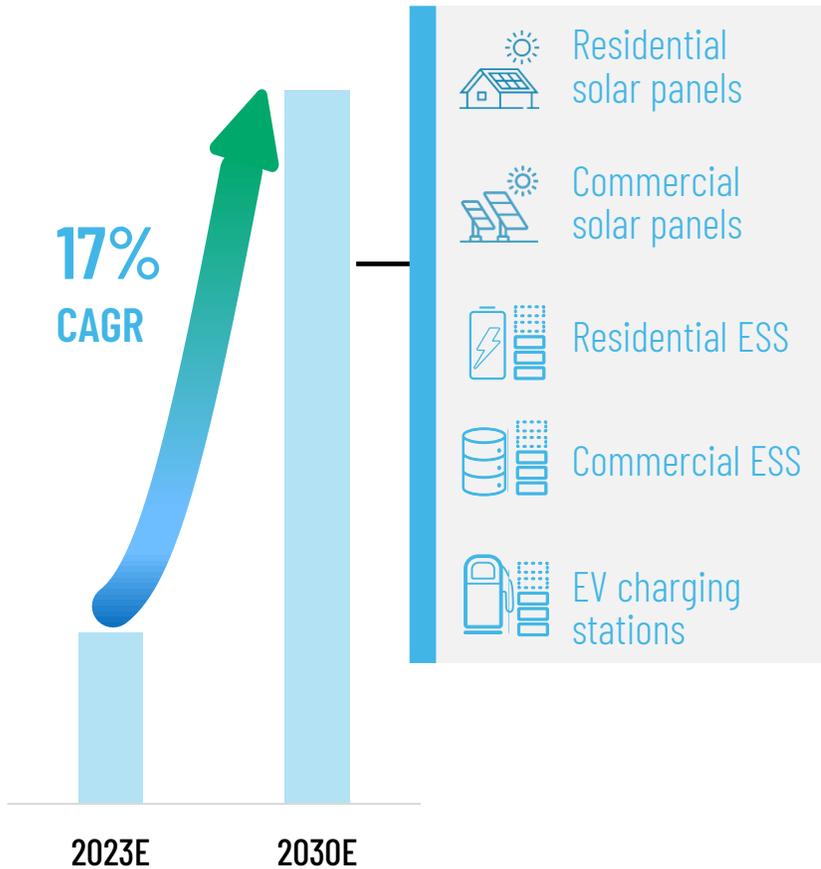
UP
TO **\$50**
CONTENT
ADDED PER EV

ENABLING THE MODERN GRID

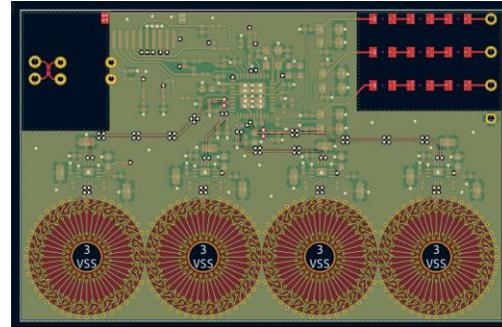
Manage

Unit & content growth compounding ADI's opportunity in the electric grid

GLOBAL METERING UNITS



TECHNOLOGY POSITION



HIGHEST ACCURACY
METERING SOLUTIONS



PRE-CERTIFIED
REFERENCE DESIGN
FOR SMART METERS & EV
CHARGING APPLICATIONS



INNOVATIVE SENSING
TECHNOLOGY
DRASTICALLY REDUCES
SYSTEM SIZE & COST

STRONG POSITION & OPPORTUNITY ACROSS GRID & EV INFRASTRUCTURE LEADERS



*Company logos are property of their respective owners

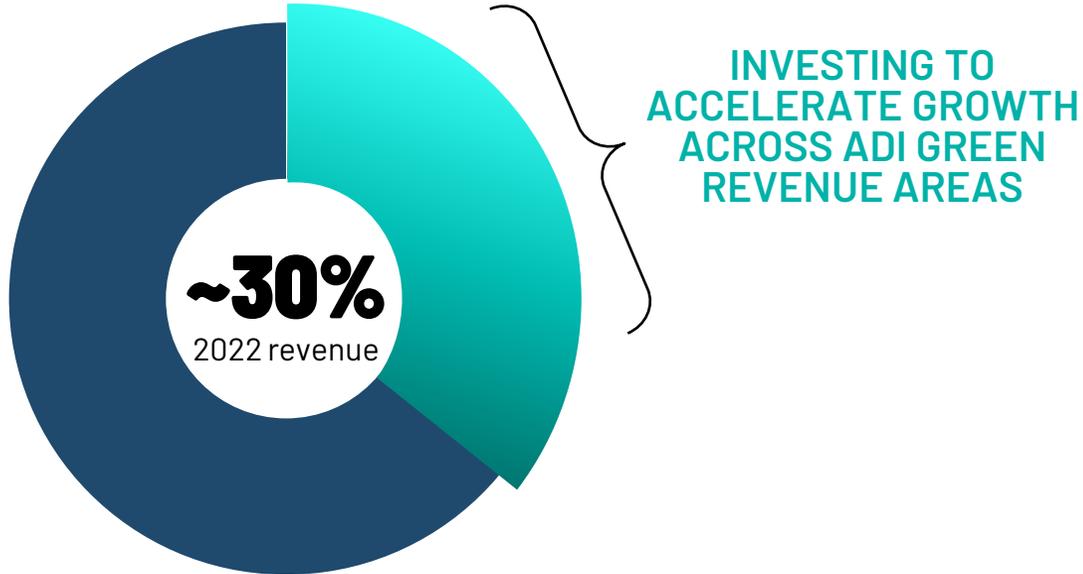
>5x

CONTENT OPPORTUNITY MOVING FROM TRADITIONAL ELECTRIC UTILITY METERS TO ADVANCED SMART METERS

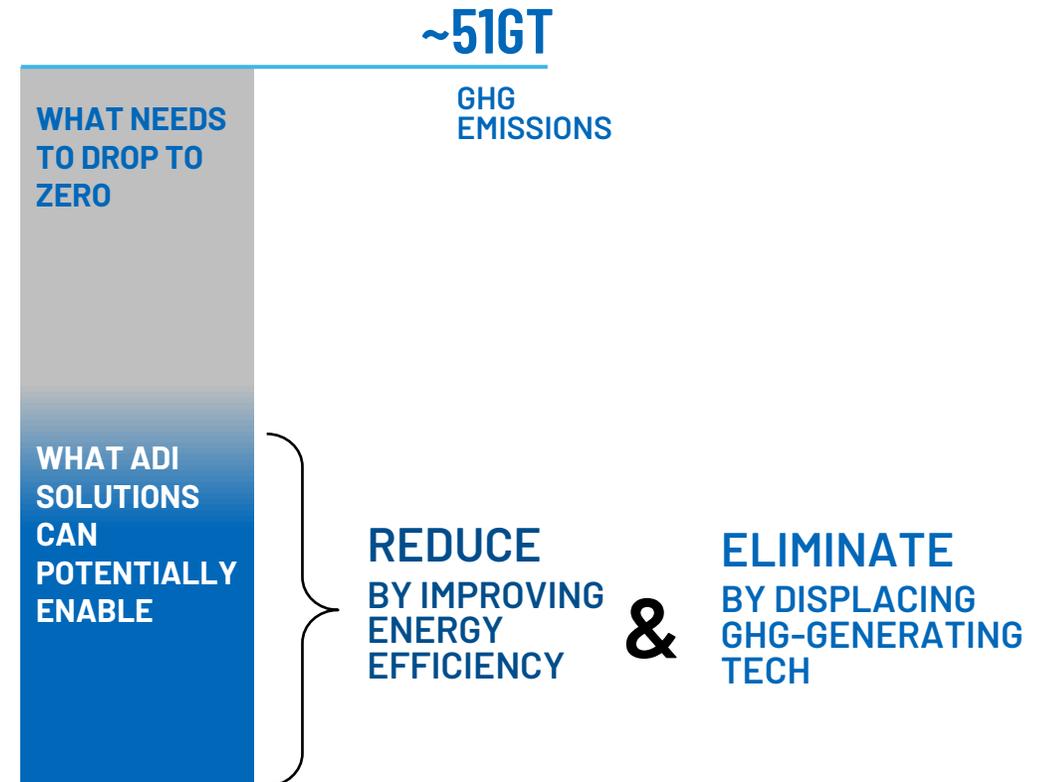
ADI'S POTENTIAL GREEN IMPACT

If end applications enabled in part by technology like ADI's were fully adopted & scaled, roughly half of global emissions could be eliminated or reduced

DELIVERING ADI'S GREEN REVENUE



ADI'S OPPORTUNITY TO BUILD A BETTER PLANET



Sources: Left: ADI 2022 ESG Report, published June 2023. Right: ADI analysis based on internal calculations, assuming sustainable end applications are fully adopted and scaled. Additional study is needed to account for end products' full life cycle. 51Gt is from Bill Gates' book, *How to Avoid a Climate Disaster*.

KEY TAKEAWAYS

- ADI solutions are a key enabler to sustainable electrification & achieving Net Zero
- Addressing \$13B 2030 SAM with three leadership platforms: energy storage, energy management, power conversion
- Driving double digit growth in ADI's \$1B+ electrification business



GREG HENDERSON

Senior Vice President, Automotive & Energy, Communications and Aerospace Group

Dr. Greg Henderson is Senior Vice President of the Automotive & Energy, Communications, and Aerospace Group at Analog Devices (ADI). He is responsible for the strategy and execution of ADI's system-level products business for these vertical market segments, inclusive of automotive infotainment and electrification, wireless communications and 5G Radio Solutions, wireline and data center communications and power products, and integrated solutions for the aerospace and defense market.

Greg joined ADI in 2014 through ADI's acquisition of Hittite Microwave, where he was the vice president of the RF and Microwave business. Following the Hittite acquisition, Greg served as the vice president of the RF and Microwave business for ADI where he was responsible for integrating and running the combined RF and Microwave portfolio.

Before coming to Hittite, Greg held various technical and leadership roles in the systems, semiconductor, and wireless communications industries, including roles at Harris Corporation, TriQuint Semiconductor, IBM, and M/A-COM.

Greg holds a bachelor's degree in electrical engineering from Texas Tech University and was granted a Ph.D. in electrical engineering from the Georgia Institute of Technology. He serves on the board of the Massachusetts High Technology Council and is an active volunteer with the Boston Partners in Education.

